

**MINUTES OF THE
REQUEST FOR PROPOSALS COMMITTEE**

Thursday, October 9, 2003 – 8:00 a.m. – Room 129 State Capitol

Members Present:

Rep. Margaret Dayton, House Chair
Sen. Howard Stephenson
Sen. Bill Wright
Rep. Katherine M. Bryson
Rep. James A. Ferrin
Rep. James R. Gowans
Rep. Gregory H. Hughes
Rep. Carol Spackman Moss

Members Absent:

Sen. Karen Hale

Staff Present:

Ms. Constance C. Steffen, Policy Analyst
Ms. Glenda S. Whitney, Legislative Secretary

Note: A list of others present and a copy of materials can be found at <http://le.utah.gov> or by contacting the committee secretary, Glenda Whitney, at 538-1032.

1. Committee Business

Chair Dayton called the meeting to order at 8:10 a.m.

MOTION: Sen. Stephenson moved to approve the minutes of August 5, 2003. The motion passed unanimously.

2. Consider Funding the Development of Complete Proposals

Chair Dayton explained that after the oral presentations and committee discussion, committee members will score the proposals in accordance with criteria contained in the request for proposals document and determine whether to recommend to the Education Interim Committee to fund the development of up to three complete proposals.

Sen. Stephenson distributed a handout, "Employers Education Coalition (EEC) Suggested Questions of RFP Relevance," for the Committee to review while evaluating the presenters.

The Committee heard oral presentations from those that submitted preliminary proposals. Each proposer was given fifteen minutes to make the presentation. The following presented proposals:

- Barbara Lovejoy - Ms. Lovejoy made a verbal presentation.
- Alta Ventures, LLC - Mr. Mark Crockett made a PowerPoint presentation.
- Innovations in Education - Dr. Edward Fila made a PowerPoint presentation.
- Donald L. Wright, Ph.D. - Dr. Wright made a PowerPoint presentation.
- Consortium Led by EduMetrics Institute - Dr. Victor Bunderson made a PowerPoint presentation. Mr. Grant Cannon, Mr. Michael Robinson, Ms. Barbara B. Smith, and Ms. Marsha Ford helped with the presentation.
- Learning Tools International - Mr. Kirk Wilson made a verbal presentation.
- ProCert Communications, LLC - Mr. Cary Snowden made a PowerPoint presentation. He was accompanied by senior officers, Mr. Edson Barton and Mr. Paul Hoffmann.

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- IndiVisual Learning, LLC - Mr. Russell Leverenz introduced the proposal. Mr. Tom Shaff made a verbal presentation on the proposal.
- Representative David Cox - Rep. Cox made the presentation by phone.
- Kevin G. Welner, J.D., Ph.D. and Alex Molnar, Ph.D. - Dr. Welner made the presentation by phone.
- Roberta Dolana - Ms. Dolana made a verbal presentation.
- S Square Technologies, Inc. - Mr. Ashok Vijayavergiya, made the presentation by phone.
- Institute for School Innovation - Ms. Sally Butzin made the presentation by phone.

The Committee broke for lunch at 12:04 p.m. and reconvened at 1:20 p.m.

After lunch, the proposers responded to questions posed by committee members.

Each committee member scored the proposals on a form, "RFP Evaluation of Proposals." Staff compiled the results for the Committee to review.

Sen. Stephenson noted that the top ranked proposals were as follows:

ProCert Communications, LLC
Innovations in Education
Donald L. Wright
Rep. David Cox
EduMetrics Institute

MOTION: Rep. Ferrin moved to recommend to the Education Interim Committee to provide funding for the development of complete proposals as follows: 1) \$42,000 to ProCert Communications; 2) \$60,000 for a joint proposal by Innovations in Education and EduMetrics Institute, with Innovations in Education assigned as director of the joint proposal; and 3) \$45,000 for a joint proposal by Dr. Donald Wright and Rep. David Cox, with two-thirds of the funds to Dr. Wright and one-third to Rep. Cox. The motion passed unanimously.

Sen. Stephenson encouraged the proposers to collaborate with one another, including with those that did not get funded, if collaboration would help in the effort. He said the Committee also discussed the possibility of making one unified approach and there is nothing to prevent that process.

Chair Dayton said this motion will be presented to the Education Interim Committee on October 15, 2003 for their approval.

3. Other Items / Adjourn

MOTION: Rep. Gowan moved to adjourn the meeting. The motion passed unanimously. Chair Dayton adjourned the meeting at 3:35 p.m.